



## EAST ASIAN-AUSTRALASIAN FLYWAY PARTNERSHIP

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### EAAFP Resourcing Plan to Implement the EAAFP Strategic Plan 2019-2028

#### Background

The 10<sup>th</sup> Meeting of the Partners held in Changjiang City, Hainan, PR China in December 2018, endorsed the EAAFP Strategic Plan 2019-2028 including the proposal that a Resourcing Plan be developed to assist implementation of the Strategic Plan.

It was agreed that the Finance Sub-Committee, with the support of the Secretariat, develop the Resourcing Plan and establish the priorities for funding for the first 2 years of the Strategic Plan.

#### First Steps

The Finance Sub-Committee was tasked to develop by end of 2019, or earlier if possible, the Resourcing Plan.

As a first step, the Finance Sub-Committee proposed that the Resourcing Plan be a 10-year plan that is divided into 2 year rolling cycles that report to the MoPs on progress with implementation of the Key Result Areas (KRAs). The Sub-Committee considered the KRAs in the Strategic Plan and, as a starting point, identified key priorities -for the first two years of the Plan.

A draft document, with a small number of first order and second order priorities that could form the basis of the first 2 year rolling plan, was produced and circulated by the Chair of the Finance Sub-Committee (Mr. Martin Spray) to Partners on 26 July 2019. It invited Partners' thoughts and input on these priorities. Responses were provided by a small number of Partners.

In his email to Partners, the Chair also foreshadowed that the Finance Sub-Committee planned to hold a workshop in September 2019 to work on responses received to the draft document and consider the full suite of KRAs in the Strategic Plan.

#### EAAFP Finance Sub-Committee Workshop

The EAAFP Finance Sub-Committee Workshop was held in Singapore from 4-6 September 2019 at the Sungei Buloh Wetland Reserve (kindly arranged by the Singapore National Parks Board). 14 participants included EAAFP Finance Sub-Committee members, representatives of the EAAFP Management Committee, Technical Sub-Committee, CEPA Working Group, EAAFP Secretariat and invited Partners with relevant expertise.

## **(a) Assessment of KRAs**

The workshop proved a very successful means of developing and producing the draft Resourcing Plan (**Attachment 1**). Participants worked very effectively as a team in the two and a half day workshop.

As part of the process for selecting the KRAs to be addressed in the first two years of the Resourcing Plan, the workshop assessed all the KRAs against the three driving elements (as identified in the Finance Sub-Committee report to MoP10 – Document 6) to score and assess the KRAs, namely:

- Enabling – KRAs that will facilitate and support other KRAs
- Impactive – KRAs that can deliver tangible outcomes
- Urgency – KRAs that require urgent action because of the level of threat.

Each KRA was measured against these driving elements and through this process it was agreed that most of the KRAs met these requirements. The Resourcing Plan as presented in **Attachment 1** will see Partners and the Secretariat working on implementing the KRAs with specific focus on the elements that are to be achieved in the first 2 years.

## **(b) KRAs not included in the first two years of the Resourcing Plan**

Following the assessment process, several KRAs were considered as not requiring funds and have not been included in the Resourcing Plan (See **Annex 1**).

The workshop also assessed the CEPA Action Plan. The Workshop benefited by the presence of the Chair and three members of CEPA Working Group. Some of the CEPA priorities were reflected in the Resourcing Plan. However, as there are a number of elements contained in the CEPA Action Plan that have not been clearly identified as costed activities, it was agreed that a separate funding strategy for the CEPA Action Plan should be developed by the CEPA Working Group.

To address this, it was agreed that one of the activities under Objective 2, KRA 2.1 should have dedicated resources to work with the CEPA Working Group to conduct a review of the CEPA Plan in order to develop and bring forward the funding strategy that identifies costed activities that can be included in the next rolling 2 year plan.

The CEPA Plan elements, not included in the Resourcing Plan, will be considered further by the CEPA Working Group to assist the above review. The concept plans for developing the CEPA funding strategy will be developed by the CEPA Working Group by the end of 2019.

The Partners' Voluntary Contributions from January to September 2019 and In-Kind contributions for organizing joint EAAFP activities in 2019 are indicated in a separate document (See **Annex 2**). The status of sponsorship and donation is presented in another document (See **Annex 3**).

## **(c) Types of funders**

The resourcing plan describes three types of funding that have been secured as follows:

- **Core Budget**: Regular resources contributing to the support of the Partnership under agreement(s) between the Secretariat and a funder (eg. MOU between the host country/city and the Secretariat).
- **Other funds**: Partners' Voluntary Contributions and external funds from Partners, corporates, individuals, philanthropic organisation.
- **In-Kind**: Budget of time and expenses provided by the Partners contributing to achieving the particular KRA.

For the KRAs that need additional resources, the Resourcing Plan introduces other types of funds depending on the nature of the activity, in addition to the three types mentioned above:

- Multi-lateral funds
- Corporate engagement
- Other external funds.

#### **(d) Corporate Engagement**

In view of widening EAAFP's resourcing spectrum and enhancing the value of EAAFP brand, the Finance Sub-Committee noted the need for developing a set of principles for the further engagement of the EAAFP with the corporate sector.

The EAAFP Strategic Plan KRA no. 4.3 states "Corporates with operations impacting on migratory waterbirds are engaged in delivering better outcomes for the conservation of waterbirds and their habitats."

The workshop noted that engagement with the corporate sector indeed can bring enormous benefits if well managed but that it can also pose some risks. The Chair introduced WWT's Corporate Partnership Policy as one example of guidelines. Given that the Partners have different corporate policies, the Finance Sub-Committee recommended that it develop "principles" for engaging the corporate sector and then provide the "principles" to the Management Committee for consideration and endorsement for presentation at MOP11.

The Secretariat raised issues of corporate fundraising in the Republic of Korea. The Secretariat is unable with its present structure to issue corporate donors and individual donors a tax exemption receipt. To address this issue, the Finance Sub-Committee endorsed the Secretariat's proposal for the establishment of a Korean EAAFP Foundation to carry out local fundraising.

#### **Next Steps**

The Management Committee is requested to consider the proposed Resourcing Plan developed to support implementation the EAAFP Strategic Plan 2019-2028. It is requested the Management Committee provide any comments back to the Finance Sub-Committee as soon as possible.

Once Management Committee approves the Draft Resourcing Plan, it is proposed that it be circulated to Partners to seek their comments. The Finance Sub-Committee highlights the importance of commencing implementation of KRAs already costed and funded.

Chair

EAAFP Finance Sub-Committee  
December 2019

2019-2020 Activities to Implement the EAAFP Strategic Plan 2019 – 2028									
KRA no.	Activity	2 year *Rolling Plan	Total Cost for (\$US)	Funding Secured (\$US)				Funder(s)	Total Budget Gap
				Core Budget	Other Funds	In-Kind	Total		
<b>Objective 1 Develop the Flyway Network of sites of international importance for the conservation of migratory waterbirds, building on the achievements of the Asia-Pacific Migratory Waterbird Conservation Strategy, with the ultimate goal of establishing a sufficient and efficient network of sites with sustainable management.</b>									
1.1. A comprehensive and coherent Flyway Network of Sites is developed for migratory waterbirds, including sites that are not currently Protected Areas.	S. 1.1. Provide support for the designation of new Flyway Network Sites and the conservation and management of existing FNSs	Y	40,000	40,000			<b>40,000</b>	Secretariat	0
	S. 4.2 Cooperate with Partners to organize national FNS Workshop, held jointly with interested Government Partner. A focus will be on updating the Site Information Sheet (SIS) for existing FNSs;	Y	80,000	80,000			<b>80,000</b>	Secretariat	0
	SU 1.1 Coordinate the management of Site Information Sheet (SIS) and review on the status of Flyway Network Site including the threats and management plan.	Y	50,000	50,000			<b>50,000</b>	Science Unit	0
1.2 National and Site Partnerships have been developed to coordinate the implementation of the EAAFP at national and local levels.	S. 1.2 Provide small funds to FNS (especially newly designated FNS) on a trial basis, to promote their designation by organizing celebrations, production of sign-boards and leaflets etc.	Y	20,000	20,000			<b>20,000</b>	Secretariat	0
	S. 4.3 Support the conservation of the coastal wetlands in and around Incheon through local partnerships to organize workshops, training, education and awareness activities etc.	Y	30,000	30,000			<b>30,000</b>	Secretariat	0
	DD08 Develop Guidelines for National and Site Partnerships	Y	20,000				-		20,000
	CEPA Plan 2a. GOVERNMENT (a) Partner Government (Gov) promoting National Partnerships to raise awareness and achieve participation of relevant agencies and migratory waterbird experts through development of Flyway Partnership: Videos, pilot projects and other Communication tools.	Y	40,000				-		40,000
1.3 Flyway Network Sites are valued by the community and sustainability managed.	CEPA Plan 6. FLYWAY NETWORK SITE MANAGER (SM)-posts, updates, communication materials, pilot projects and other information tools are developed and available on the EAAFP website and in e-Newsletters to be shared throughout the network	Y	25,000				-		25,000
1.6 The EAAFP Sister Site Programme has expanded.	DD.09 Developing an EAAFP Sister Site Program	Y	100,400	0	0	0	-		100,400
<b>Objective 1 Total</b>			<b>405,400</b>	<b>220,000</b>	<b>0</b>	<b>0</b>	<b>220,000</b>		<b>185,400</b>

KRA no.	Activity	*Rolling	Total Cost for (\$US)	Funding Secured (\$US)				Funder(s)	Total Budget Gap
				Core Budget	Other Funds	In-Kind	Total		
<b>Objective 2 Enhance communication, education, participation and awareness (CEPA) of the values of migratory waterbirds and their habitats.</b>									
2.1 The achievement of the elements in the EAAFP CEPA Action Plan (2019-2024).	S.2.1. Maintain and update the EAAFP website, including different language pages, and social media, including website maintenance and software, newsletter distribution, international interns support for translation	Y	60,000	40,000			<b>40,000</b>	Secretariat	20,000
	S.2.2. Update and produce CEPA materials, including updating, producing and distributing videos, brochures, posters and other awareness raising materials such as souvenirs and VIP gifts.	Y	60,000	40,000			<b>40,000</b>	Secretariat	20,000
	S.2.3. Promote World Migratory Bird Day through events and global campaigns in Flyway countries, including videos, posters, flyers and other materials, and providing WMBD Small Grants to FNS site managers and CEPA collaborators. Large portion is for organizing the EAAFP 10th anniversary event in Songdo, Incheon in May 2019.	Y	147,000	85,000	42,000		<b>127,000</b>	Secretariat/ Incheon City	20,000
	S.2.4. Cooperate with other partners to hold Flyway-wide Youth Forum bringing together young people from Flyway countries around specific themes, and developing flyway conservation leadership skills and knowledge: the activity will try to leverage funds from Partner and other organizations	Y	60,000	20,000			<b>20,000</b>	Secretariat	40,000
	SU 2.1 Support in CEPA activities according to CEPA Strategy, e.g. World Migratory Birds Day.	Y	50,000	50,000			<b>50,000</b>	Science Unit	0
	CEPA. Engage 2 full time equivalent to work with the CEPA Working Group to develop a CEPA financing strategy based on the unfunded elements of the CEPA Plan	Y	80,000				-		80,000
<b>Objective 2 Total</b>			<b>457,000</b>	<b>235,000</b>	<b>42,000</b>	<b>0</b>	<b>277,000</b>		<b>180,000</b>
<b>Objective 3 Enhance flyway research and monitoring activities, build knowledge and promote exchange of information on waterbirds and their habitats.</b>									
3.2 Conservation status reviews for waterbird populations are periodically produced to set and adapt priorities for action.	1) DD.12 Development of a Conservation Status Review of Migratory Waterbird Populations for the EAAFP	Y	50,000				0		50,000
	2) SU 3.4. Assist to regularly update the database on sizes of waterbird populations (waterbird population estimates) in the Flyway.								
<b>Objective 3 Total</b>			<b>50,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>50,000</b>

KRA no.	Activity	*Rolling	Total Cost for (\$US)	Funding Secured (\$US)				Funder(s)	Total Budget Gap
				Core Budget	Other Funds	In-Kind	Total		
<b>Objective 4 Build the habitat and waterbird management capacity of natural resource managers, decision makers and local stakeholders.</b>									
4.1 EAAFP promotes the use of the range of available training tools and provides assistance to address challenges at Flyway Network Sites.	SU 4. Organise national and/or regional workshops for site managers, decision makers and relevant stakeholders in close collaboration with the Secretariat and a host country	Y	150,000	150,000			150,000	Science Unit	0
4.2 Capacity of Partner Focal Points and site managers to pursue the EAAFP objectives has increased.	S.4.1. Cooperate with Partners to organize international FNS Workshop, to bring together and share best practice for site management in the Flyway. (The workshop contributes to CEPA Plan 1. FOCAL POINT (FP) and CEPA Plan 6. FLYWAY NETWORK SITE MANAGER (SM)	Y	80,000	80,000			80,000	Secretariat	0
<b>Objective 4 Total</b>			<b>230,000</b>	<b>230,000</b>	<b>0</b>	<b>0</b>	<b>230,000</b>		<b>0</b>

<b>Objective 5. Develop, especially for priority species and habitats, flyway wide approaches to enhance the conservation status of migratory waterbirds.</b>										
5.2 Threatened migratory waterbirds are protected from threats and populations are stable or increasing.	S.3.2. Small grant support for EAAFP Working Groups and Task Forces, e.g. for meetings, surveys, materials, etc.	Y	60,000	60,000			60,000	Secretariat	0	
	SU. 5 Support to provide the scientific advice on new and existing single species action plans	Y	70,000	70,000			70,000	Science Unit	0	
	<b>Development of their budget operational requirements by Working Groups and Task Forces as follows:</b>									
	Anatidae Working Group	Y					0			0
	Avian Influenza Working Group	Y					0			0
	Crane Working Group	Y					0			0
	Seabird Working Group	Y					0			0
	Shorebird Working Group	Y					0			0
	Black-faced Spoonbill Working Group	Y					0			0
	Monitoring of waterbird populations and sites Task Force	Y					0			0
	Spoon-billed Sandpiper Task Force	Y					0			0
	Scaly-sided Merganser Task Force	Y					0			0
	Amur-Heilong Basin Task Force	Y					0			0
	Baer's Pochard Task Force	Y					0			0
	Far Eastern Curlew Task Force	Y					0			0
	Yellow Sea Task Force (YSTF) to fund a coordinator and operate to be engaged with national partners, TFs, conveners, and fellow INGOs to deliver an approved MOP work plan.	Y	235,000				0			235,000
	DD.14 International Single Species Action Plan for the Conservation of the Dalmatian Pelican (Dalmatian Pelican TF)	Y	30,000				0			30,000
ASEAN flyway project	Y	1,000,000		1,000,000		1,000,000	Japan		0	

5.3 Regional Action Plans are developed and implemented for priority geographic regions of the EAAF.	S.5.2. Support the network around the ASEAN region through regional workshops, training, etc.	Y	50,000	50,000			<b>50,000</b>	Secretariat	0
	Yellow Sea IUCN project (1 year)	Y	200,000		200,000		<b>200,000</b>	IUCN	0
	S.5.1 Support the network around the Yellow Sea through regional workshops, training, etc.	Y	70,000	70,000	0	0	<b>70,000</b>	Secretariat	0
	S.5.3. Support activities in Mongolia/Russian Far East/Alaska through regional workshops, training, etc.	Y	50,000	50,000			<b>50,000</b>	Secretariat	0
5.4 Measures to reduce and, as far as possible eliminate, illegal hunting, take and trade of migratory waterbirds are developed and implemented.	Birdlife is conducting impact assessment on illegal hunting in general. Recommendations by BirdLife to address illegal hunting of migratory waterbirds in East Asia and South East Asia.	Y							
<b>Objective 5 Total</b>			<b>1,765,000</b>	<b>300,000</b>	<b>1,200,000</b>	<b>0</b>	<b>1,500,000</b>		<b>265,000</b>

KRA no.	Activity	*Rolling	Total Cost for (\$US)	Funding Secured (\$US)				Funder(s)	Total Budget Gap
				Core Budget	Other Funds	In-Kind	Total		
<b>Operational and Management Expenses</b>									
	S.3.1. Collect and translate (with the support of the Country Partners), the key documents from MOP10 (e.g. Strategic Plan 2019-2028) for uploading on the EAAFP website and further dissemination	Y	30,000	30,000			<b>30,000</b>	Secretariat	0
	SU 3: Support and enhance flyway research and monitoring activities, build knowledge and promote exchange of information on waterbirds and their habitats	Y	280,000	280,000			<b>280,000</b>	Science Unit	0
	S.4.4 Organize MOP11 (2020)	Y	80,000	40,000	40,000		<b>80,000</b>	Secretariat/ Host country	0
	S.5.4. Staff travel and costs to participate in national and international meetings, such as Ramsar, CBD and CMS COPs as well as meeting of Partners, to promote the Partnership through presentations, partner meetings, side-event, setting up exhibition counters etc.	Y	60,000	60,000			<b>60,000</b>	Secretariat	0
	S.5.5. Meeting before MOP11 to review implementation of the Strategic Plan etc.	Y	30,000	30,000			<b>30,000</b>	Secretariat	0
	S.5.6. Investment in fundraising, e.g. holding events, preparing materials etc. for supporter program	Y	30,000	30,000			<b>30,000</b>	Secretariat	0
	Secretariat Operation - Operation expenses - Office Equipment - Office space	Y	189,380	189,380			<b>189,380</b>	Secretariat	0
	Secretariat Personnel Expenses - CE, PO, CO - Deputy, Finance Officer (ICG Secondment: In-kind) - External Relations Manager	Y	597,210	442,478	70,000		<b>512,478</b>	Secretariat/ Japan	84,732
	Science Unit administration	Y	400,000	400,000			<b>400,000</b>		0
	One full time and part-time staff to implement MOP10 Decisions and the Strategic Plan (see Document 12)	Y	150,000				-		150,000
	<b>Management Total</b>		<b>1,846,590</b>	<b>1,501,858</b>	<b>110,000</b>	<b>0</b>	<b>1,611,858</b>		<b>234,732</b>
	<b>EAAFP Total (2019-2020)</b>		<b>4,753,990</b>	<b>2,486,858</b>	<b>1,352,000</b>	<b>0</b>	<b>3,838,858</b>	<b>0</b>	<b>915,132</b>



## Summary of EAFP Resourcing Plan 2019-2020

*(US Dollar)*

	<b>Total Cost</b>	<b>Funding Secured</b>	<b>Budget Gap</b>
Objective 1	405,400	220,000	185,400
Objective 2	457,000	277,000	180,000
Objective 3	50,000	0	50,000
Objective 4	230,000	230,000	0
Objective 5	1,765,000	1,500,000	265,000
Operational and Management	1,846,590	1,611,858	234,732
<b>EAFP Total</b>	<b>4,753,990</b>	<b>3,838,858</b>	<b>915,132</b>

## **ANNEX 1: EAAFP Strategic Plan 2019-2028 – Key Result Areas not included in the EAAFP Resourcing Plan**

The EAAFP Resourcing Plan to implement the EAAFP Strategic Plan 2019-2028 does not include those Key Result Areas (KRAs) in the Strategic Plan that do not have a costing requirement.

### **EAAFP Strategic Plan KRAs that do not require Funding**

The specific KRAs that do not require funding but which still require action from Partners and the Secretariat to implement them are:

- KRA 1.7 - The membership of the EAAFP has expanded to deliver stronger outcomes for migratory waterbirds and habitats.  
Efforts to expand the EAAFP membership requires action and time allocated for this is reflected in the Secretariat budget and workplan.
- KRA 4.3 - Corporates with operations impacting on migratory waterbirds are engaged in delivering better outcomes for the conservation of waterbirds and their habitats.  
This KRA does not have funding and will be dependent on identifying where corporates are impacting on waterbirds and their habitat. Action on this KRA will be a Partner responsibility working in conjunction with the Secretariat.
- KRA 5.5 The conservation of migratory waterbirds and their habitats is mainstreamed into national legislation and/or policy instruments including adaptation to the impacts of climate change  
Implementation of this KRA requires action by National Government Partners. It does not have a funding requirement.
- KRA 5.6 The conservation of migratory waterbirds and their habitats is integrated into regional multilateral and bilateral agreements and other regional mechanisms.  
Implementation of this KRA requires action by National Government Partners. It does not have a funding requirement.

### **CEPA Plan Activities**

There are a number of elements contained in the CEPA Plan that have not been included in the EAAFP Resourcing Plan at this stage as they have not yet been developed as activities with costings.

To address this, Objective 2, KRA 2.1 of the Resourcing Plan proposes that 2 full time equivalent consultants are prepared to work with CEPA WG to conduct a review of the CEPA Plan to develop and bring forward a funding strategy for those elements that are not yet reflected as activities with costings.

### **List of CEPA Activities to be costed in the funding strategy**

- CEPA 2. GOVERNMENT(a) Partner Government (Gov) FP
- CEPA 3. IGO- IGO Partners' CEPA Focal Points at Secretariat and National levels
- CEPA 4. INGO- Partner INGO Focal Points (Content for e-news, SNS). To be covered a FT
- CEPA 5. CORPORATE SECTOR
- CEPA 6. FLYWAY NETWORK SITE MANAGER (SM)
- CEPA 7. EDUCATIONAL INSTITUTION (through Youth forum)
- CEPA 8. EAAFP WORKING GROUP (WG)/ TASK FORCE (TF)
- CEPA 9. MEDIA- Media within EAAF (social media strategy)
- CEPA 10. CITIZENS (FNS local community engagement including first peoples and volunteers such as through grant opportunities to attend MOPs and other events/meetings)
- CEPA 10. Volunteer promotion, coordination and programme management.
- CEPA 10. Education toolkit (CEPA WG to develop further)
- CEPA 11. IMPLEMENTERS of the EAAF CEPA Action Plan (covered by the proposed consultant to develop a CEPA funding strategy).

## **ANNEX 2: Voluntary Fee Contribution Received**

(For the period of January to September 2019)

### **1. Status of Voluntary Fee Contribution**

The amount of total contributions received from the Partners during the period of January to September 2019 is **USD 111,309**. The list of the contributing Partners is as follows. The EAAFP is grateful to its Partners for continued voluntary fee contributions.

**Table 1. Status of Voluntary Fee Contribution from January to September 2019**

Partners	Amount (USD)
Republic of Korea*	61,946
Japan	35,163
NGO Partner- WWF Hong Kong	6,000
NGO Partner- WWT	4,000
NGO Partner- AWSG	2,000
New Zealand	2,000
NGO Partner- Pukorokoro Miranda Naturalists Trust	200
<b>Total</b>	<b>111,309</b>

*\*The contribution of the host country will be reported as Core Budget upon the agreement of the contribution amount under the new host agreement for 2019 – 2024 between the Secretariat and the host country.*

### **2. In-kind contributions received for joint activities in 2019**

The Secretariat acknowledges the in-kind contributions that Partners provided for implementing joint EAAFP activities. The table 2 presents the details of the contributions.

**Table 2. In-Kind Contributions for Joint Activities**

Activity	Dates / Venue	Partners	Contributions
EAAFP Secretariat 10th Annivesray	10-11 May 2019, Incheon, RO Korea	Ministry of Environment, RO Korea	Venue and Conference Package
Organizing DPRK briefing	17 May 2019, Seoul, RO Korea	Hanns Seidel Foundation	Venue, Coffee Break, administrative and logistical support
Organizing Finance-Sub Committee workshop to develop the EAAFP Resourcing Plan 2019-2020	4-6 September 2019, Sungei Buloh, Singapore	National Parks Board Singapore	Venue, Catering, Administrative and logistical support
<b>Planned (October – December 2019)</b>			
China Flyway Network Site Manager Workshop	18 October 2019, Beijing, China	National Forestry and Grassland Administration, China	Organizational support
Korea Flyway Network Site Manager Workshop	11 – 13 November 2019, Shinan, RO Korea	Ministry of Environment, RO Korea	Venue, Organizational support

**ANNEX 3: EAAFP Sponsorship and Donation Status** (For the period of Jan. to Sept. 2019)

The EAAFP Secretariat has received approximately **USD 90,687** in total from corporate sponsors and individual donors for the period of January to September 2019. The detailed information is in Table 1.

Table 1. Provisional list of EAAFP Sponsorship and Donation Status

No.	Sponsors	Amount (USD)	Location	Areas of support
<b>Corporate Sponsorship</b>				
1	Korea South-East Power Company (KOEN)	25,000	Republic of Korea	- EAAFP Secretariat 10th Anniversary - Support the conservation of coastal wetlands in Incheon through local NGO partners.
2	Sony Asia Pacific	30,000	EAAF Flyway	Launching of 2019 EAAFP Waterbirds Photo Contest
3	Sony Hong Kong	19,133	Hong Kong	Organization of a Bird Race in collaboration with Hong Kong Bird Watching Society
4	Sony Thailand	6,534	Thailand	Organization of Bird Walk in collaboration with Bird Conservation Society of Thailand
	<b>Total Corporate</b>	<b>80,667</b>		
<b>Individual Donations</b>				
5	Individual donation	10,000	Republic of Korea	Earmarked donation in support of development of CEPA materials to raise awareness in conserving the Yellow Sea.
6	Online donations	200	Australia, USA, UK, Republic of Korea	General support for the mission of EAAFP.
	<b>Total Individual</b>	<b>10,020</b>		
	<b>GRAND TOTAL</b>	<b>90,687</b>		